

12-7-2020

## **ADVANCED COMMERCIAL MEDIATION TRAINING**

New York Law School

# ADVANCED COMMERCIAL MEDIATION TRAINING

**DATE and TIMES**

**Monday, December 7, 2020 to  
Thursday, December 10, 2020  
10:00 a.m.–1:00 p.m. EST**

**Friday, December 11, 2020  
10:00 a.m.–2:00 p.m. EST**

**COST**

**General Admission: \$850  
NYLS Alumni: \$650**

**RSVP**

**[www.nyls.edu/ADRrsvp](http://www.nyls.edu/ADRrsvp)**

**CLE****18.5 credits total**

9.0 in Areas of Professional Practice,  
7.5 in Skills, and 1.0 in Ethics  
(NY transitional and nontransitional)

1.0 in Diversity, Inclusion and  
Elimination of Bias (NY nontransitional)

**CLE Financial Aid Policy:**

**[www.nyls.edu/ADRCle](http://www.nyls.edu/ADRCle)**

Placement on any court roster is at the discretion of the local Administrative Judge and participation in a course that is approved does not guarantee placement on a local court roster. Pursuant to Part 146, court-based mediation rosters require both a combination of mediation training and experience mediating. In addition, some courts may require additional training and experience beyond Part 146's requirements. Acceptance on court rosters depends on a court's need for mediators at any given time and may include a court's need for mediators with specific case-type training or experience.

**The training will be offered  
online over a period of five  
weekday mornings.**

This course is approved under Part 146 by the New York State Unified Court System's Office of ADR Program and satisfies Part 146 requirements with at least 16 hours of civil/commercial advanced mediation training. Successful participants will receive certification for Civil/Commercial Advanced Mediation Training and will earn 18.5 CLE credits.

**TOPICS**

Breaking Impasse • Ethics for Civil/  
Commercial Mediators • Preparation  
• Managing Information Exchange  
• Best Use of Caucus • Focusing on  
Business Interests • Conducting Virtual  
Mediations • Implicit Bias

**TRAINERS**

**F. Peter Phillips**, Distinguished  
Adjunct Professor, New York Law  
School

**Danielle B. Shalov**, Adjunct Professor,  
New York Law School



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