

## DigitalCommons@NYLS

Past Events

Alternative Dispute Resolution Skills Program

10-19-2020

### **INITIAL MEDIATION TRAINING**

New York Law School

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# INITIAL MEDIATION TRAINING

#### **DATE** and TIMES

Monday, October 19, 2020 to Thursday, October 22, 2020 9:00 a.m.–12:15 p.m. EDT

Monday, October 26, 2020 to Tuesday, October 27, 2020 9:00 a.m.—12:15 p.m. EDT

Wednesday, October 28, 2020 9:00 a.m.–2:30 p.m. EDT

#### COST

General Admission: \$990 NYLS Alumni: \$750

#### RSVP

www.nyls.edu/ADRrsvp

#### CLE

16.5 credits in Areas of Professional Practice, 6.5 credits in Skills, 1.0 credit in Ethics (NY transitional and nontransitional)

**CLE Financial Aid Policy:** 

www.nyls.edu/cle

Note: Placement on any court roster is at the discretion of the local Administrative Judge and participation in a course that is approved does not guarantee placement on a local court roster. Pursuant to Part 146, court-based mediation rosters require both a combination of mediation training and experience mediating. In addition, some courts may require additional training and experience beyond Part 146's requirements. Acceptance on court rosters depends on a court's need for mediators at any given time and may include a court's need for mediators with specific case-type training or experience.

New York Law School's Initial Mediation
Training explores the theory and practice of
mediation. Participants will be introduced
to the history and practice of mediation.
Participants will apply the skills and
techniques employed by mediators in small
group exercises and role-plays.

This course is approved under Part 146 by the New York State Unified Court System's Office of ADR Program and satisfies Part 146 requirements, with at least 24 hours of initial mediation training. Successful participants will receive certification for Initial Mediation Training and will earn 24 CLE credits.

#### **TOPICS**

Approaches to Conflict • Barriers to
Negotiated Agreements • Breaking Impasse
• Ethical Constraints for Negotiators and
Mediators • Exchanging Information •
Finding Interests • How to Conduct and
Opening Statement (and How Not to) • Issue
Framing • Using Private Caucus

#### **TRAINERS**

**F. Peter Phillips**, Distinguished Adjunct Professor, New York Law School

**Danielle B. Shalov**, Adjunct Professor, New York Law School

#### **PRESENTERS**

**Genesis Fisher**, Fisher Law Practice **Robyn Weinstein**, Director of ADR Program,
U.S. District Court for the Eastern District of
New York

